

CommercialTrends

Real-World Insight into Commercial Markets

Since the vast majority of commercial properties are not held in Commercial Mortgage-Backed Securities (CMBS), access to non-securitized property data is critical to understanding the commercial marketplace. CommercialTrends pulls data from our industry-leading non-securitized property database and combines it with tiered pricing information and other data resources.

Updated monthly, CommercialTrends analyzes and models this combined data to create a single multi-layered snapshot of current commercial property and market trends – with manifold uses:

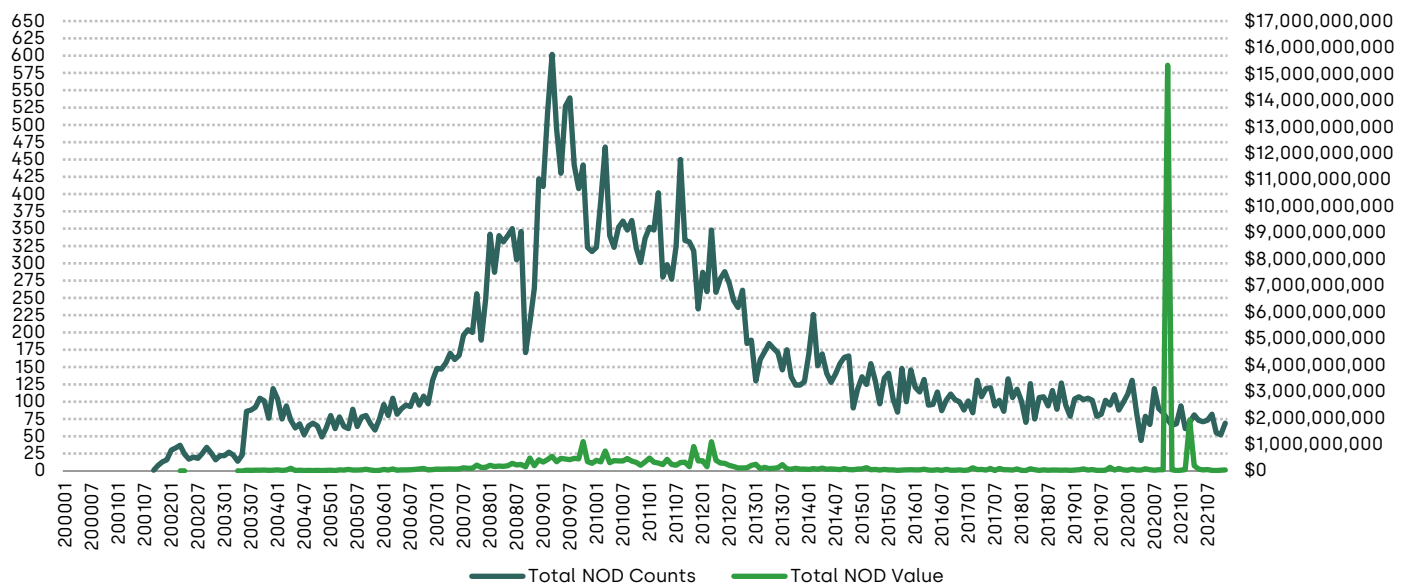
- Identifying potential expansion markets
- Mapping current and coming valuation trends
- Analyzing specific performance indicators
- Benchmarking local, regional, national trends

CommercialTrends offers the easiest way yet to monitor and manage commercial real estate—with the definitive, most trusted data defining parameters and assuring accuracy.

Our full-inventory commercial property dataset includes:

- 35 million commercial properties
- 5.7 million improved properties
- 18.8 million land records
- 3.6 million commercial properties with mortgages valued at \$2.8 trillion

NOD Trends for Vacant OFFICE: Los Angeles-Long Beach CBSA



Sample CommercialTrends graph tracking office building notice-of-default trends in LA-Long Beach CBSA.

Our Commercial Property Data

Our real estate and ownership database is unlike all others. To begin with, we update it every day, so you know the data is fresh and relevant. It's also complete—with 97% of all U.S. real estate transactions for all property types, including commercial, industrial, and vacant land.

We've aggregated commercial property data from both securitized and non-securitized properties since 2000—our database currently includes more than 35 million commercial properties—at the ZIP code, county, CBSA, state, and national levels.

We segment this data in nine tiers:

- Hotel
- Industrial
- Multi-Family
- Office
- Retail
- Vacant Land
- Other Uncategorized Commercial
- Commercial Not Elsewhere Classified
- All Commercial

Some Specifics

CommercialTrends provides a wealth of current, specific, highly relevant facts from which to draw in developing the information most useful for your purposes. They include:

- **Notices of Default (NOD) – Total and Counts**
- **NOD Maturing – Total and Counts**
- **NOD Loan Originations – Total**
- **Loan Types – Median, Mean, Total, and Count**
- **Loan Originations – Total Count**
- **Loan Originations by <\$1M, \$1M–\$5M, \$5M–\$10M, >\$10M**
- **Loan Originations – Count by <\$1M, \$1M–\$5M, \$5M–\$10M, >\$10M**
- **Commercial Properties – Total Count**
- **Sales Prices – Count by <\$1M, \$1M–\$5M, \$5M–\$10M, >\$10M**
- **Sales Prices – Median and Mean**
- **Sales Prices by <\$1M, \$1M–\$5M, \$5M–\$10M, >\$10M**
- **Sum of Total Sales – Amount**
- **Sales Count – Total**

CommercialTrends is available by monthly subscription, delivered via the Real Estate Analytics Suite (REAS) website and via File Transfer Protocol (FTP) as a bulk data download.

State Name	Metrics	Commercial Properties Total Count	Loan Originations \$1M-\$5M	Loan Originations \$5M-\$10M	Loan Originations \$10M-\$50M	Loan Originations \$50M-\$100M	Loan Originations >\$100M	Loan Originations Mean	Loan Originations Median	Loan Originations Total	NOD Loan Originations Total	NOD Maturing Total	NOD Total	
National	NOD Total	17,103,769	1,001	126	7,140	113	1,754,633.59	250,000.00	14,703,829.479	6,380	84,908,149.00	71,253		
Alabama		356,306	25,585,048.00	14	9,150,000.00	1	20,736,801.00	85	20,250,000.00	1	749,721.28	240,000.00	75,721,849.00	
Alaska		24,484	13,998,048.00	6	10,511,126.00	3	29,200,000.00	2	1,142,748.38	249,125.00	53,709,174.00	4.7		
Arizona		2,500,000.00	271,504	47,212,251.00	21	42,623,100.00	6	33,911,926.00	109	40,045,000.00	3	830,154.66	333,700.00	166,792,772.00
Arkansas		107,772	7,596,816.00	3	11,346,447.00	44	403,048.15	150,000.00	18,943,263.00	47	610,000.00	1	12	
California		1,168,511,680.00	1,492,425	759,079,290.00	366	340,617,326.00	40	518,432,387.00	1,333	620,302,985.00	28	1,265,595.48	459,000.00	2,246,431,988.00
Colorado		288,014	88,152,158.00	23	32,177,972.00	4	59,719,831.00	211	133,745,283.00	8	1,158,347.93	268,400.00	283,785,244.00	
Connecticut		136,293	20,620,639.00	3	9,170,000.00	1	26,032,281.00	110	431,865.78	200,000.00	81,622,893.00	120		
Delaware		93,868	4,030,030.53	2	13,057,287.63	75	281,523.21	157,812.53	17,057,287.63	77				
District of Columbia		23,352	5,650,000.00	2	1,456,250.00	2		1,776,562.50	1,150,000.00	7,106,250.00	4			
Florida		88,402,135.00	773,898	104,378,112.00	43	39,022,319.00	6	71,733,492.00	297	42,700,000.00	2	736,668.38	220,641.50	257,833,923.00
Georgia		263,639	36,325,048.00	18	29,814,962.00	127	148,000,000.00	1	10,500,000.00	1				
Hawaii		13,800,410.00	122,752	14,776,237.00	7	18,280,543.00	64	10,500,000.00						
Idaho		2,959,964.00	109,086	6,477,868.00	2	10,000,000.00	1	10,381,191.00	53					
Illinois		807,991	49,541,311.00	26	21,628,000.00	3	53,912,711.00							

Although CommercialTrends data is available in bulk form, its most convenient delivery platform is the Real Estate Analytics Suite website—with an easy-to-use, fully customizable interface.

For more information, visit corelogic.com or call 866-774-3282.

Learn more at corelogic.com

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